

**Dr. Nehemia Geva**

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**Curriculum Vitae****Education**

1970 B.A. Departments of Psychology and Sociology, Tel Aviv University, Israel.  
1977 Ph.D. Department of Psychology, The Ohio State University, Columbus, Ohio.

**Current Position**

2001 - Associate Professor, Dept. of Political Science, Texas A&M University.  
2013 - Director of Program on International Conflict and Cooperation (PICC), Department of Political Science

**Previous Positions**

1995 -2001 Assistant Professor, Dept. of Political Science, Texas A&M University.  
1991 -1995 Visiting Assistant Professor, Dept. of Political Science, Texas A&M University.  
1993 -1995 Research Director, The Center for Public Leadership Studies, Texas A&M University.  
1984 -1991 Senior Researcher, The Israeli Institute for Military Studies, Israel, and Director, Research and Evaluation Division, JDC-Israel.  
1977 -1983 Lecturer, Tel Aviv University, Tel Aviv, Israel.

**Fields of Interest**

Foreign Policy Decision Making; Political Psychology; Experimental Methods: Gender Studies

**Awards**

- NSF 2016. "Who still thinks leaders must be men? A cross-national experiment-based study of societal attitudes about women in government (Co-PI With Michelle Taylor-Robinson) \$205K
- Texas A&M University, Enhanced Scholarly Award: "The Emotional Calculus of Public Support for Counter-Terrorism: Negative Emotions and Information Processing, 2012
- NSF Dissertation Improvement Grant, 2011 (with my Ph.D. student Catarina Thomson)
- Texas A&M University, International Research Travel Assistance Grant. 1995, 2004, 2014
- Best Research Poster, 2010 MPSA annual conference: "To Join or Not to Join: An Experimental Study of Small Parties in Coalition Formation (With A. Tan and B. Bragg)
- Program to Enhance Scholarly and Creative Activities, Texas A&M University, 2003; Research Proposal on International terror, negative emotions and foreign policy decision-making.
- Second Place Award Winner for the 1999-2000 Best Article Awards by The Journal of Intergroup Relations for the article: "The Role of Forgiveness in Intergroup Conflict" (with Nicole Canzoneri and Arnold Vedlitz).
- Texas A&M University, College of Liberal Arts Montague Teaching Excellence Scholar Award. 1995.

## Publications

### Book

*Decision Making on War and Peace: The Cognitive-Rational Debate*. Lynne Rienner Pub. 1997  
(co-edited with A. Mintz)

### Peer Reviewed Articles and Chapters

Gender Differences in How Physicians Access and Process Information 2019, *Gynecologic Oncology Reports* 27 (Gotlieb, R., Abitbol, J., How, J.A. Ben-Brith, I., Abenheim, H.A. Lau, S.K., Basik, M., Rosberger, Z, Mintz, A., Gotlieb, W.H)

Can Hierarchy Dodge Bullets? Examining Blame Attribution in Military Contracting 2019. *Journal of Conflict Resolution*. (With Austin Johnson and Ken Meier)

In Capable Hands: An Experimental Study of the Effects of Competence and Consistency in Foreign Affairs and Domestic Policymaking 2017 *Political Behavior* (with Ayala Yarkoney-Sorek and Kathryn Haglin)

Subjectivity in the Application of the Just War Doctrine to Collateral Damage: An Experimental Test in Israel and the U.S. In Harvey Starr (Ed.) *New Horizons in Conflict System Analysis: Applications to the Middle-East* Routledge. 2015. (with B. Bragg)

Security versus Liberty in the Context of Counterterrorism: An Experimental Approach. *Terrorism and Political Violence*, 2014 (with Blake Garcia)

Examining the Distinct Effects of Emotive Triggers on Public Reactions to International Terrorism. *Terrorism and Political Violence* 25.5: 709-733. 2013. (with Cigdem Sirin).

What Should Congress Members Do? Using Survey Embedded Experiments to Study Citizens' Clientelistic Expectations in Mexico. *Revista Latinoamericana de Opinion Publica*, 2011, no.1: 147-184.(with Taylor-Robinson, Michelle M., Rhonda Struminger, and Pablo Paras)

Political Information and Emotions in Ethnic Conflict Interventions. *International Journal of Conflict Management* 22,1, 2011, (with Sirin C.V., Villalobos, J.G.).

The Emotional Calculus of Foreign Policy Decisions: Getting Emotions out of the Closet. In Redlawsk, David P. (Ed.) *Feeling Politics: Emotion in Political Information Processing*. New York: Palgrave Macmillan. 2006 (with M. Skorick)

The Cognitive Calculus of Foreign Policy Decision Making: An Experimental Assessment. *Journal of Conflict Resolution* 2000, 44(4):447-471. (with James Mayhar and Mark Skorick)

A Foot in the Door: An Experimental Study of PAC and Constituency Effects on Access *Journal of Politics* 2000, 62(2): 534-549. (with M. Chin and J. Bond).

Information Inconsistency and the Cognitive Algebra of Foreign Policy Decision Making *International Interactions* 1999, 25(4): 333-362. (with Mark Skorick)

The Role of Forgiveness in Intergroup Conflict Resolution *Journal of Intergroup Relations* 1999, 26(3): 26-47. (with Nicole Canzoneri and Arnold Vedlitz)

Cultural Similarity, Foreign Policy Actions, and Regime Perception: An Experimental Study of International Cues and Democratic Peace *Political Psychology* 1999,20(4):803-827. (with D. C. Hanson)

A Prospect-Based Analysis of War Termination. In: Frank Harvey and Ben Mor (eds.), *New Directions in the Study of International Conflict, Crisis and War*. 1998:288-305. McMillan Pub. (with A. Mintz).

The Effect of Dynamic and Static Choice Sets on Political Decision Making: An Analysis Utilizing the Decision Board Platform. *American Political Science Review* 1997, 91(3): 553-66. (with A. Mintz S. Redd and A. Carnes).

The Poliheuristic Theory of Foreign Policy Decision Making. In: N. Geva and A. Mintz (ed.) *Decision Making on War and Peace: The Cognitive-Rational Debate*. Lynne Rienner Publ. 1997:81-101. (with A. Mintz).

Decision Making on War and Peace: Challenges for Future Research. In: N. Geva and A. Mintz (ed.) *Decision Making on War and Peace: The Cognitive-Rational Debate*. Lynne Rienner Publ. 1997:215-222. (with A. Mintz and S. Redd).

Marketing the Peace Process in the Middle East: The Effectiveness of Thematic and Evaluative Framing in Jordan and Israel. In: M. Chatterji (ed.), *Arms, Security and Development* 1996:359-377. (with A. Astorino-Courtois and A. Mintz)

Computerized Case Record: From Theory to Practice. Society and Welfare: *Social Work Quarterly* 1996 (July) 521-539. (with M. Monnickendam and H. Yaniv)

The Graphical Case Record: An Interface Congruent with Professional Work Style. *Computers in Human Behavior* 1995 (with M. Monnickendam and H. Yaniv)

Mathematical Models of Foreign Policy Decision Making: Compensatory vs. Noncompensatory *Synthese* 1994, 100:441-460 (with A. Mintz and K. DeRouen).

Practitioners and the Case Record: Patterns of Use. *Administration in Social Work* 18(4): 73-87, 1994 (with M. Monnickendam and H. Yaniv)

Why Don't Democracies Fight Each Other?: An Experimental Assessment of the Political Incentive Explanation. *Journal of Conflict Resolution* 1993, 37(3):484-503. (with A. Mintz).

The Political Incentive Explanation of the "Democratic Peace" Phenomenon: Evidence from Experimental Research. *International Interactions* 1993, 18: 215-29. (with K. DeRouen and A. Mintz).

The Experimental Analysis of Conflict Processes Project: Preliminary Findings *International Studies Notes* 1993, 18(2):15-20. (with Alex Mintz).

Planning and Performing Interpersonal Interaction: A Cognitive-Motivational Approach. In: W. Jones and D. Perlman (eds.) *Personal Relations* 1991 Vol. 2: 205-232. (with D. Bar-Tal, K. Yarkin & Y. Bar-Tal).

Military Leadership in a Social Psychological Perspective. In: M. Popper and A. Ronen (eds.) *Military Leadership*. 1990. [in Hebrew]

The Influence of Positive Affect on Acceptable Levels of Risk: The Person With the Large Canoe Has a Large Worry. *Organizational Behavior and Human Decision Performance* 1987, 39:145-154. (with A. M. Isen).

A Cognitive Basis of International Conflict. In: S. Worchel and W.G. Austin (eds.) *The Social Psychology of Intergroup Relations*. Nelson-Hall, 1986 (with D. Bar-Tal).

Cognitive Organization of Person Impressions. In: R. Hastie et al. (Eds.) *Person Memory: The cognitive bases of impressions*, 1980 Hillsdale, N.J.: Lawrence, Erlbaum Associates.(with T.M. Ostrom, J.H. Lingle, and J.B. Pryor)

Thematic Effects of Person Judgments on Impression Organization. *Journal of Personality and Social Psychology*, 1979, 37:674-687. (with J.H. Lingle, T.M. Ostrom, M.H. Baumgardner, and M.R. Leippe).

Teachers and School Children's Stereotypic Perception of the Child of Divorce. *American Educational Research Journal* 1988 25: (4) 555-571 (with J. Guttman and S. Gefen)

The Stereotypical Basis of Gender Identity in Adolescence. In A. Ziv (Ed.) *Between Childhood and Adulthood* 1985 Tel Aviv, Papyrus Publishing House, Tel Aviv University. [In Hebrew]

Perceived Saliency of Classroom Misconducts. *British Journal of Research in Education*, 11, 1985 (with J. Smilansky)

### **Invited Chapters**

Leadership and Group Identity in Foreign Policy Negotiations 2017. (With C. Hermann and B. Braggs) in *The Bridge Builder: Essays in Honor of Bengt Sundelius*, Editors: Ulrika Morth, Charles Parker and Fredrik Bynader. Crisis Management Research and Training, Stockholm, Sweden. Vol. 47.

### **In Preparation**

#### Book Manuscript:

Women in Politics: A Cross National Experimental Investigation (with Michelle M. Taylor-Robinson)

#### Articles

Unpacking Public Perceptions of Terrorism: Does Type of Attack Matters? Revise and Resubmit from *Terrorism and Political Violence* (with Rotem Dvir and Arnie Vedlitz)

The Role of Emotions in Short and Long Term Time Frames in Foreign Policy Choices (with R. Dvir and M. Koch) to be submitted to *Political Psychology* April 2020

Endogeneity in the Inter-Relationships of Casualties, Mission Success and Public Support of the Military Operation and the President (with Andrew Wood and Rotem Dvir); to be submitted to ISQ (May 2020)

Cooperation Under the Shadow of the Future: An Experimental Analysis (With Belinda Bragg and Catarina P. Thomson) to be submitted to *J. of Experimental Political Science* (June 2020)

Emotional Frames, Collateral Damage and the Implications of Just War Doctrine to Public Perceptions of Foreign Policy Actions (With Belinda Bragg); summer 2020 to *Journal of Conflict Resolution*

**Conference Papers (since 2005):**

Anger and Support for Counter-Terror Policies: The role of choice set. 2019. *APSA*. Washington DC. (with Rotem Dvir)

Traditional or Gender-Neutral Leadership Templates? A Meta-Analysis of Experiments in Eight Democracies 2019. *APSA*. Washington DC. (with Michelle M. Taylor-Robinson)

Unpacking Public Perceptions of Terrorism: Does type of attack matters? 2019, *ISA*, Toronto, (with Rotem Dvir and Arnie Vedlitz)

Experiments as a method for learning who supports women candidates & who exhibits traditional templates that leaders are male: Findings from 8 democracies. 2019. *European Conference of Politics and Gender*. Amsterdam (with Michelle M. Taylor-Robinson)

Invited:

Translation of political psychology theories to experimental design. The 2018 *ISPP* Academy for young scholars

Time Horizons in Israel and the US: Public considerations of Foreign policy towards hostile territories. 2018. Annual Conference of *International Studies Association* (San Francisco), (with, Rotem Dvir, and Lesley Terris)

Same or Different? Experimental Assessment of Public Reactions to Conventional and Cyber Terrorism. 2018. (with Rotem Dvir, and Daphna Canetti). Annual Conference of International Society of Political Psychology (San Antonio)

Gender stereotyping of gender equality – How male and female candidates are viewed in different policy domains: Findings from a multi-country experiment.” *American Political Science Association*, Boston, MA, Aug.30-Sept.2, 2018 (with Misha Taylor-Robinson).

Women in Government: An Experimental Study of Attitudes About Governing Ability, The Case of Israel 2015. Paper prepared for the Annual Conference of the Midwest Political Science Association, Chicago, Illinois, April 5 – 8, 2018. (with Ayala Yarkoney-Sorek)

The Vertical Dimension of Political Positions and Gendered Candidate Evaluation: A Cross National Experiment. 2018 Paper prepared for the Annual Conference of APSA, Boston, MA, August 29 –September 2, 2018

Experiments as a method for learning who supports women candidates and who exhibits traditional templates that leaders are male: Findings from Costa Rica and Israel.” *European Conference on Politics and Gender*, University of Lausanne, Switzerland, June 8-10, 2017. (with Misha Taylor-Robinson Ayala Yarkoney-Sorek)

The Role of Emotions in Short and Long Term Time Frames in Foreign Policy Choices (with R. Dvir and M. Koch) *ISA 58<sup>th</sup> Convention* Baltimore Feb 22-25 2017

Emotions and Short Term and Long Term Considerations of Public Foreign Policy Choices: Process and Outcome (with R. Dvir). 40<sup>th</sup> Annual Scientific Meeting of the *ISPP*, Edinburgh Scotland June 29-July 2, 2017

Templates about leadership, gender stereotypes, and context: Experimental evidence about when their sex is a barrier to women in politics. *Democratic Governance in Less Industrialized Nations workshop*, University of Mannheim, June 20, 2016 (with M. Taylor-Robinson and A. Yarkoney-Sorek)

Subjective Morality in Evaluation of Collateral Damage: Experimental Investigation of the Effects of Actor's Identity and Victims' Ethnicity Texas Experimental Association Symposium Houston (Rice) March 2016 (with Ayala Yarkoney-Sorek)

Effects of Emotions and Information Valence on Short Term and Long Term Considerations of Public Foreign Policy Choices (with M. Koch and R. Dvir) ISPP Warsaw 2016

The role of emotions in short and long term time frames in foreign policy choices (with M. Koch and R. Dvir) ISA 2016

Public Subjective Morality in Evaluation of Collateral Damage: Experimental Investigation of the Effects of Actor's Identity and Victims' Ethnicity *ISA*, New Orleans, LA (with Ayala Yarkoney-Sorek), 2015

Compellence and Deterrence in Territorial and Policy Disputes: Experimental Test of Audience Costs *ISA*, New Orleans, LA (With Ahmer Tarar and Catarina Thomson), 2015

The Role of Choices in Foreign Policy Preference Formation *APSA* San Francisco CA 2015 (With Clayton Webb)

In Capable Hands: An Experimental study of the Effects of Competence and Consistency in Foreign Affairs and Domestic Policymaking, Midwest Political Science Conference, Chicago, IL 2015 (with Kathryn Haglin and Ayala Yarkoney-Sorek)

Bringing Emotions into the IR Mix: Emotions and Cognitive Calculus of Foreign Policy Choice. Peace Studies Program, Florida Atlantic University, February 12, 2114, Invited Address.

Endogeneity in the Inter-Relationships of Casualties, Mission Success and Public Support of the Military Operation and the President. Presented at the Nordic Political Science Association (Workshop 26: Causal effects in political science: The promise and pitfalls of experimental methods), Gothenburg Sweden, August 12-15, 2014.

The Costs of Backing Down: Compellence and Deterrence in Territorial and Policy Disputes. ISA 2014 Toronto (with A. Tarar and C. Thomson).

The Emotional-Cognitive Calculus of Public Support for Counter-Terrorism. Midwest Political Science. Chicago. 2014 (with B. Garcia)

The Emotional Calculus of Public Support for Counterterrorism (with Blake Garcia), the ISPP Israel, July 8-11, 2013

The Inter-Relationships of Casualties and Mission Success on Public Support of the Military Operation and the President. (with Andrew R. Wood) Midwest Political Science Association Annual Meeting, Chicago IL, April 11-April 14, 2013.

Conflicts, Casualties and Evaluating Presidents (with Michael Koch and Andrew Wood) International Studies Association, San Diego Ca. April 4, 2012

Security Versus Liberty in the Context of Counterterrorism: An Experimental Approach (with Blake Garcia) Midwest Political Association, Chicago Ill. April 12-15, 2012

The Cognitive Calculus of Decisions: Experimental Analysis of Collateral Damage. International Conference on Behavioral Decision Making. IDC Israel. May, 2011. (with Dwight Roblyer)

Cooperation Under the Shadow of The Future: An Experimental Analysis. Midwest Political Science Association (MPSA) Annual Meeting in Chicago IL, March 31st-April 3, 2011. (with Belinda Bragg and Catarina Thomson).

Emotional Frames, Collateral Damage and the Implications of Just War Doctrine to Public Perceptions of Foreign Policy Actions. International Studies Association Annual Meeting, New Orleans, LA., 2010 (with Sarah. McDermid and Belinda Bragg).

The DecTracer: Web-based Digital Tracing of Emotive and Cognitive Calculus of Foreign Policy Decision Processes. International Studies Association Annual Meeting, New Orleans, LA., 2010 (with Uri Geva).

Hedonic Relevance and Subjectivity in the Application of the Just War Doctrine: An Experimental Test. Annual Meeting of the Midwest Political Science Association, April22-25, 2010, Chicago, Ill. (with Belinda Bragg and Phillip Gray).

To Join or Not to Join: An Experimental Study of Small Parties in Coalition Formation Annual Meeting of the Midwest Political Science Association, April 22-25, 2010, Chicago, Ill. (with Belinda Bragg and Alex Tan).

Application of the Just War Doctrine to Public Perceptions of Foreign Policy Actions, Annual Meeting of the Midwest Political Science Association, April 1-5, 2009, Chicago, Ill. (with Belinda Bragg and Phillip Gray).

Public Reactions to Coercive Interrogation: Instrumental and Emotive Influences in an Experimental Analysis. ISPP Conference Dublin ISPP 32st Annual Scientific Meeting, Dublin, Ireland. July 14-17 2009 .(with Catarina P. Thomson)

Bringing Emotions into the IR Mix: Conceptual and Methodological Issues. Presented in the conference on New Directions for International Relations, 10-12 July, 2009 – IDC-Herzliya, Israel.

Reactions to International Terror: Effects of Thematic Relevance of Negative Emotions on Decision Processes and Outcomes. 49th Annual ISA Convention San Francisco, CA. March 26th - March 29th, 2008 (with Cigdem Sirin)

Specificity of Negative Affect and its Impact on Foreign Policy Choice, Annual meeting of Midwest Political Science Association, April 3-6, 2008, Chicago. (with Cigdem Sirin)

How Hot is Global Warming: The Cognitive Calculus of Preference Formation. Annual Meeting of the Midwest Political Science Association, April 3-6, 2008, Chicago, Ill (with Belinda Bragg Xinsheng Liu)

Public Reactions to Torture in Interrogation of Enemy Combatants: An Experimental Analysis. ISPP 31st Annual Scientific Meeting, Paris, France, July 9-12 2008.(with Catarina P. Thomson)

Political sophistication and negative emotions in ethnic conflicts: An experimental analysis (with C. Sirin). Presented at the International Society of Political Psychology: Barcelona Spain, 2006

Effects of Historical Analogies on Foreign Policy Decision Processes (with D. Kuberski). Presented at the Midwest, Chicago. 2006

Policy Preference in Reaction to Terrorism (with M. Allan) Presented at the ISA, San Diego, 2006.

Unpacking the emotional responses to events of international terror: a cross-national experimental analysis (with, K. Mosher) Presented at the ISA, San Diego, 2006.

Terrorism, Negative Emotions and Processing the Reliability of Information in Foreign Policy Decision Making (With K. Mosher), Annual meeting of the International Studies Association, Honolulu, Hawaii, March 1-5, 2005

Terrorism, Negative Emotions and Sensitivity to Quality of Information in Foreign Policy Decision Making (With K. Mosher), Midwest Political Science Association 63rd Annual National Conference, April 7-10, 2005

Effects of Terror and Emotions on Foreign Policy Decision Processes (with Katrina Mosher and Steve Redd) presented at the Annual Conference of the International Society of Political Psychologists Lund, 2004

## **Teaching**

### Undergraduate courses:

Contemporary Issues in World Politics  
Foreign Policy Decision Making  
Introduction to Political Science Research Methods  
Experimental Approach to Foreign Policy Decision Making: Cognition and Emotion in International Relations  
Political Psychology

### Graduate seminars:

The Cognitive Underpinning of Foreign Policy Decision Making  
Experimental Methods in Political Science

## **Supervised graduate students research:**

### Ph.D. Dissertation Committee:

#### Completed

Chair & Co-chair (10): Ayala Yarkoney-Sorek; Catarina Thomson; Mark Skorick; Belinda Bragg; Katrina Mosher; Nam Tae Park; Cigdim Sirin; Kuberski Douglass; Dwight Roblyer; Mathew Allan.

Member (19): Jeremy Turner, Mi-Kyung Kim; Charles T. Kent; Uk Heo; Xingsheng Liu; Steve Redd; Sahar Shafqat; Yugo Chen; Mark Card; Don Curtis; Philip Gray; Sibel McGill; Renat Shaykhutdinov, Michelle Chin; Stephen Sargent, Christopher Olds, Blake Garcia, Clayton Webb, Nesrine Mansour (Dept. of Architecture)

#### Current:

Chair: Rotem Dvir, Austin Johnson

### M.A. Thesis Committee:

#### Completed:

Amy Carnes, Rusty Driggers, Brittani Wyner, Jason Ramirez; Patricia Hudson; Paul Yost; Espinoza Alejandro; Sam Sniderman.

## **Membership in Professional Organizations**

American Political Science Association  
International Studies Association  
International Society of Political Psychology  
Peace Science Society (International)